



**JOSHUA TREE GATEWAY  
ASSOCIATION OF REALTORS®**

# MORONGO BASIN MARKET WATCH

REAL ESTATE SALES STATISTICS  
SEPTEMBER 2018



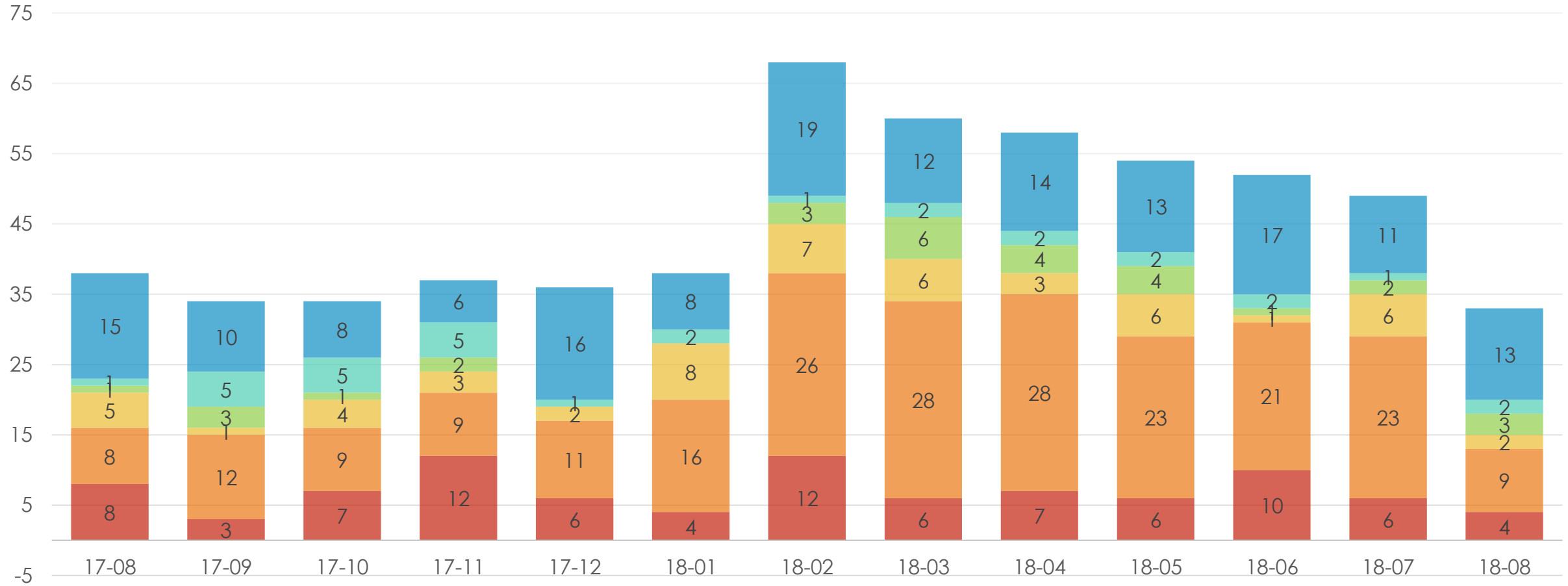
# CLOSED SALES BY PROPERTY TYPE

## SEPTEMBER 2018





# VACANT LAND SALES SEPTEMBER 2018



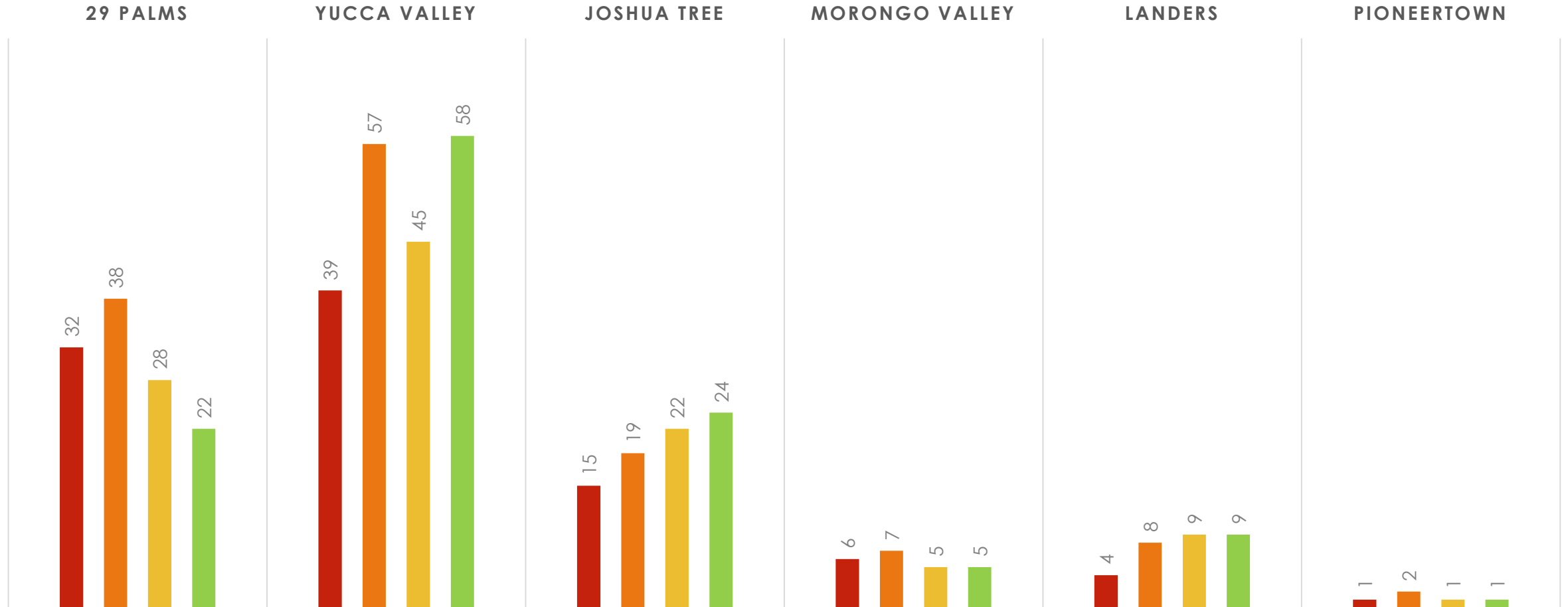
■ 29 Palms ■ Joshua Tree ■ Landers ■ Morongo Valley ■ Pioneertown ■ Yucca Valley



# RESIDENTIAL CLOSED SALES BY CITY

## SEPTEMBER 2018

■ September 2018 ■ August 2018 ■ September 2017 ■ September 2016





# RESIDENTIAL MEDIAN SALES PRICE BY CITY

## SEPTEMBER 2018

29 PALMS

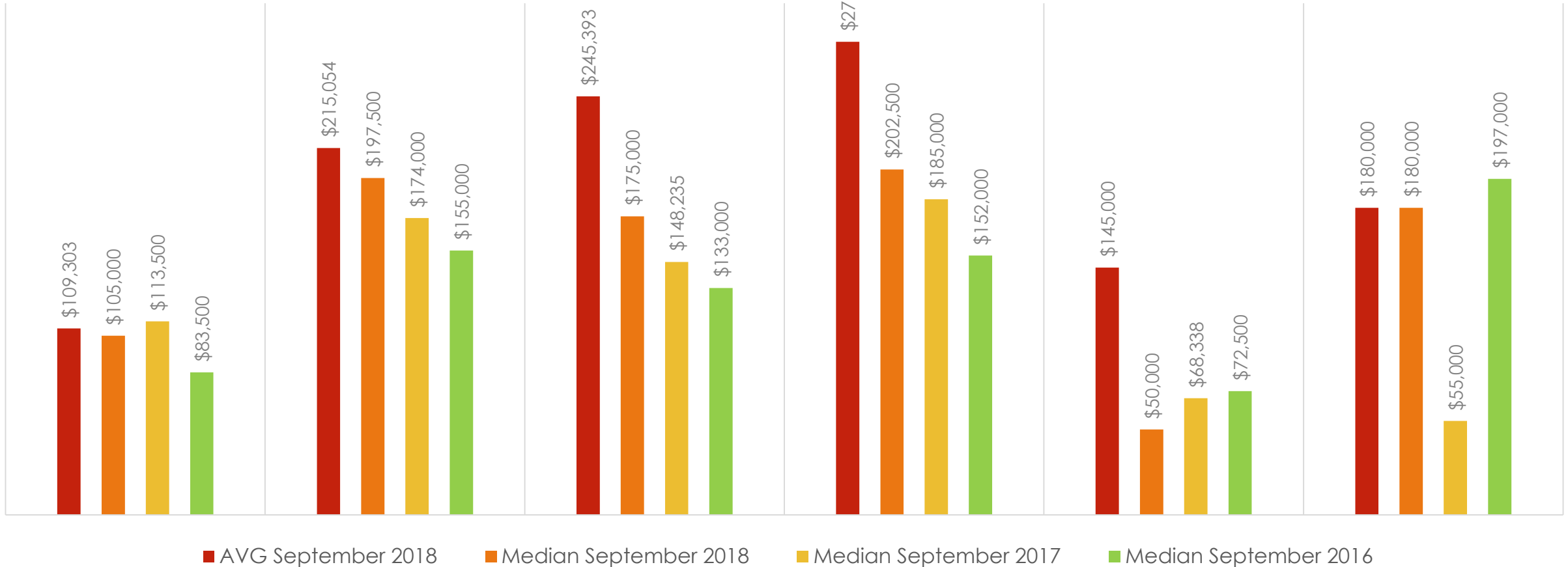
YUCCA VALLEY

JOSHUA TREE

MORONGO VALLEY

LANDERS

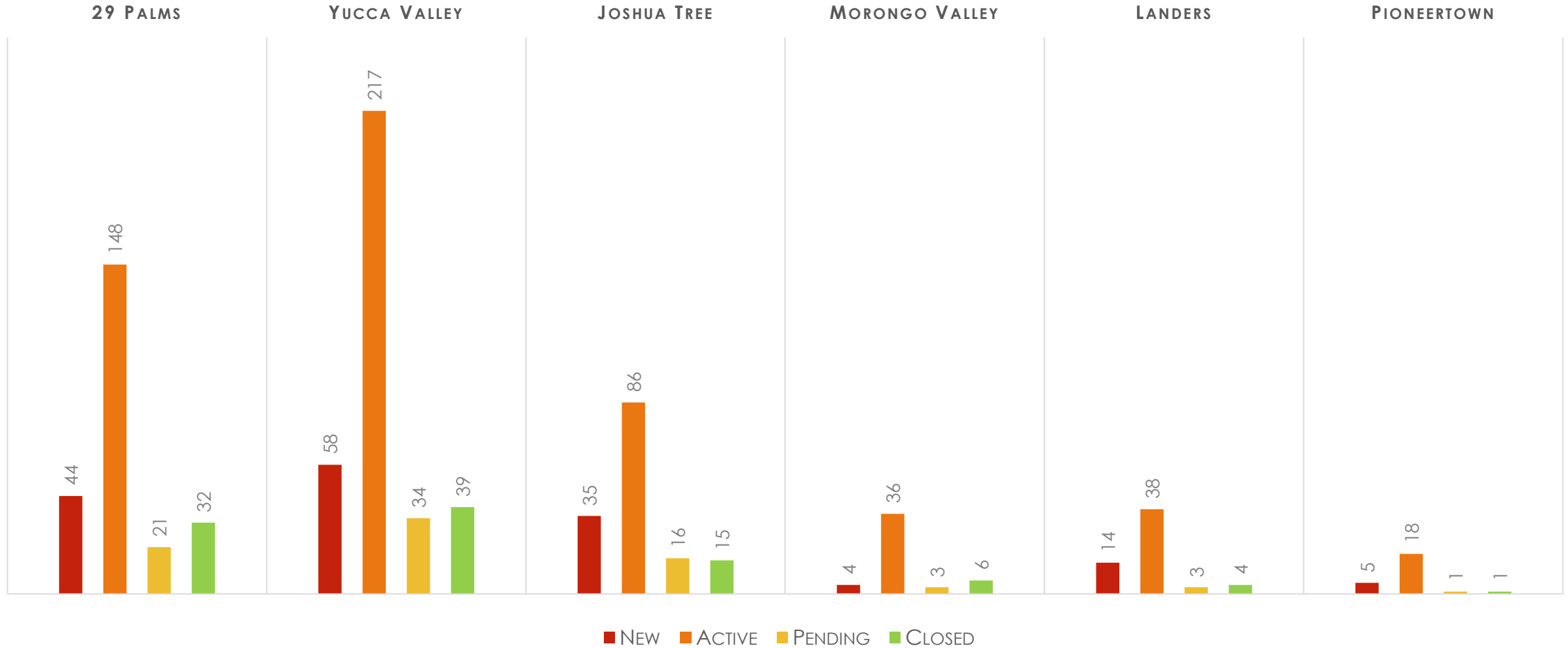
PIONEERTOWN





# RESIDENTIAL LISTING INVENTORY BY CITY

## SEPTEMBER 2018

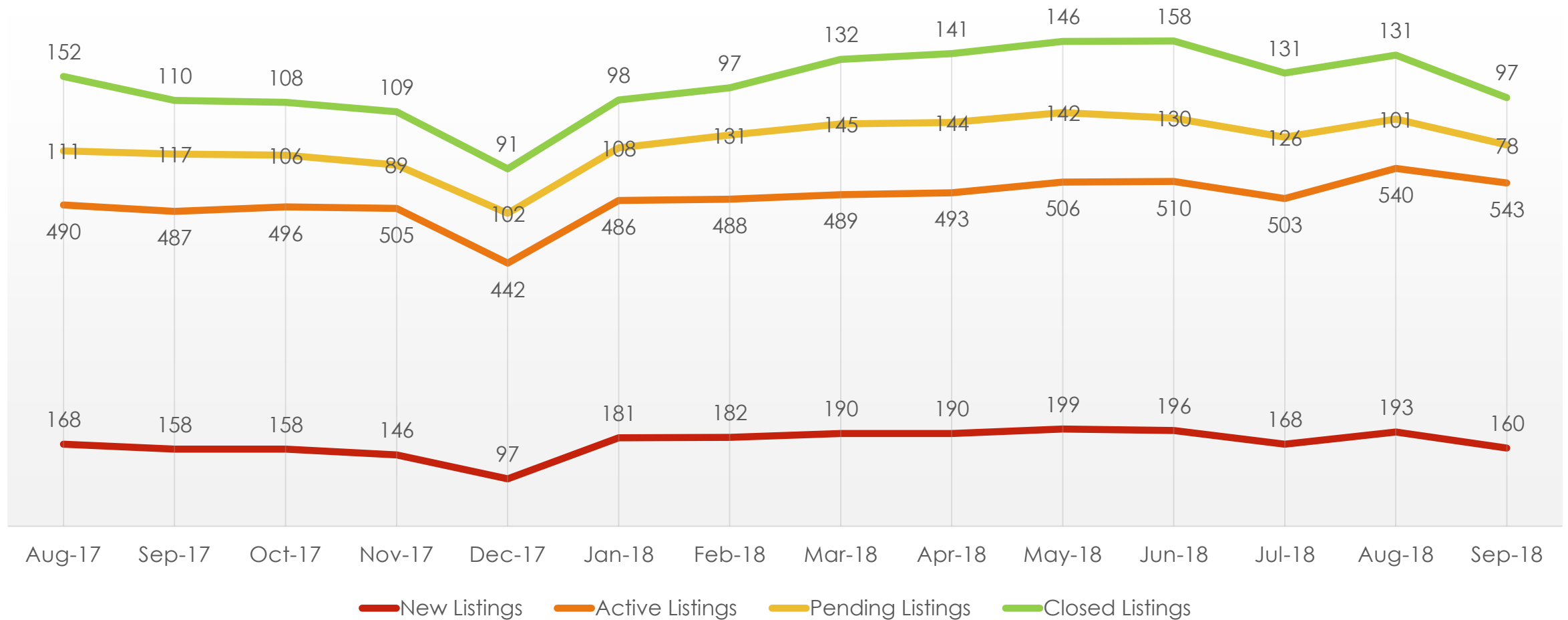






# RESIDENTIAL INVENTORY TREND

## SEPTEMBER 2018



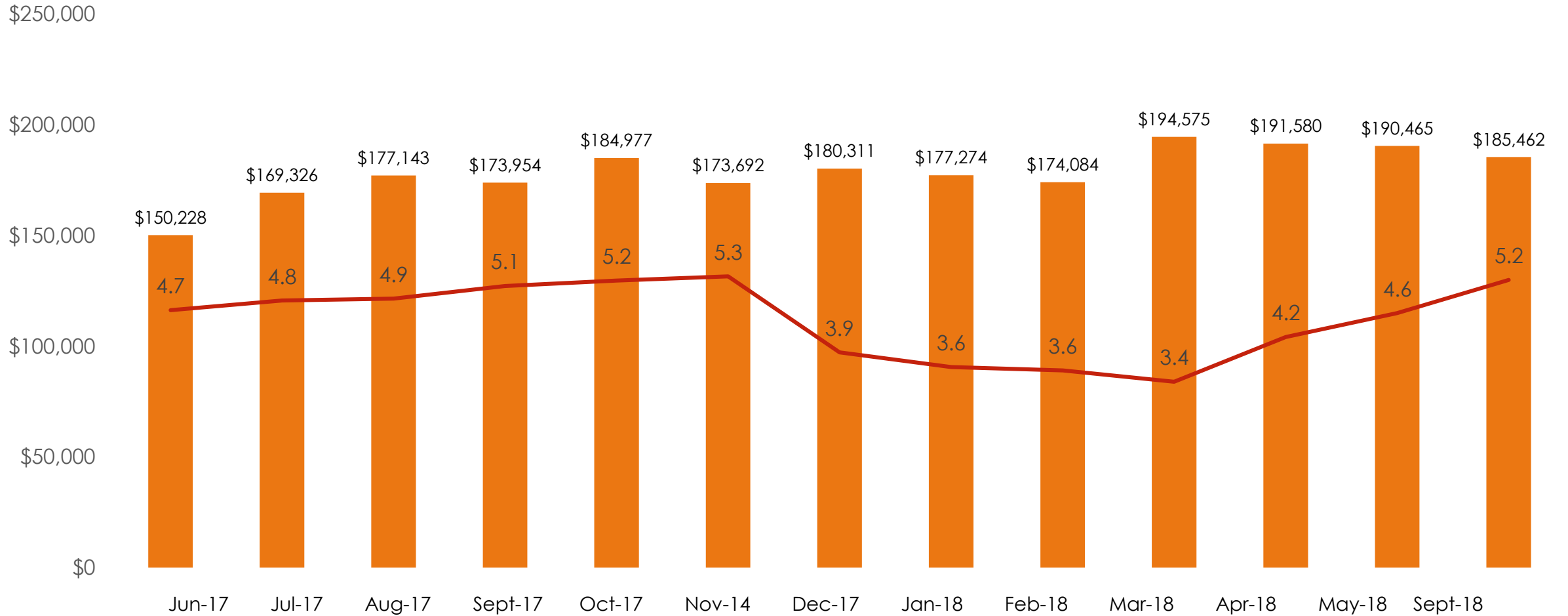


# RESIDENTIAL DAYS ON MARKET

## AVG. SELLING PRICE VS. INVENTORY IN MONTHS SUPPLY

Inventory = Active  
+ Divided by 3  
month Average  
Sale Rate

— Selling Price — Inventory

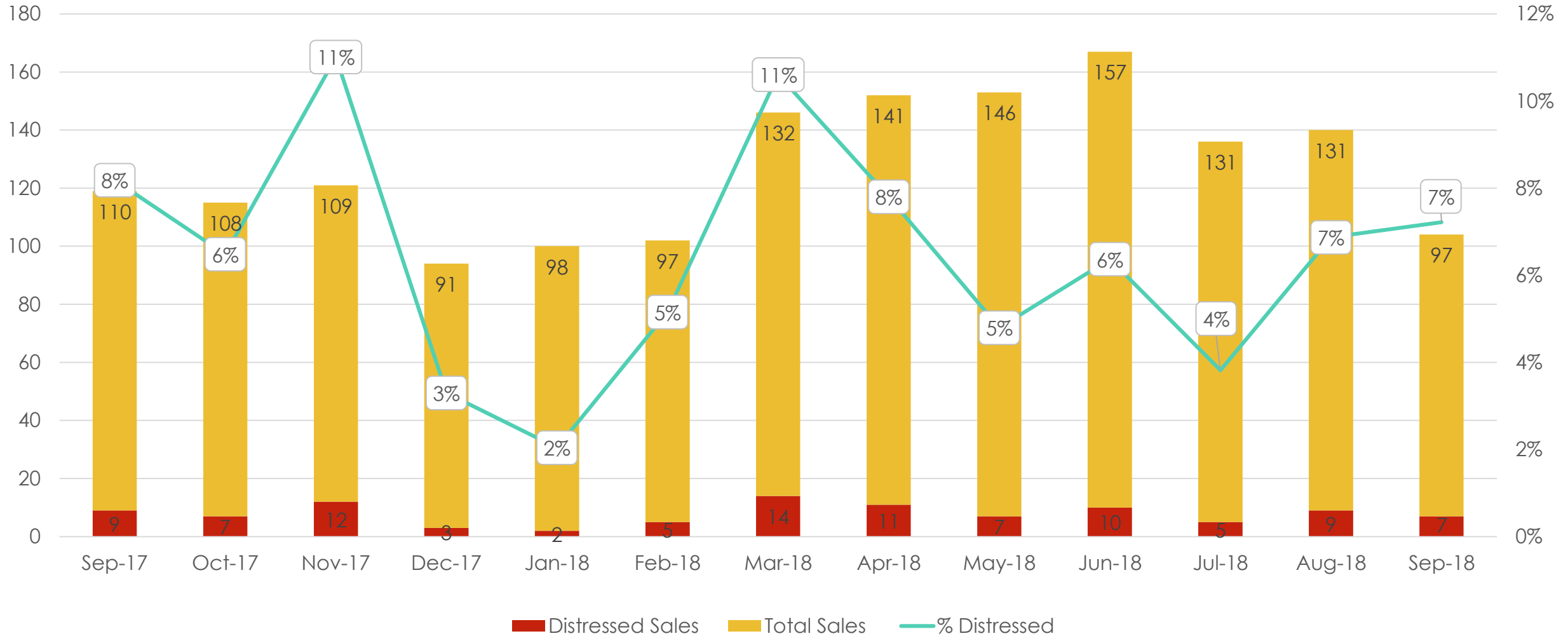






# DISTRESSED SALES VS. TOTAL SALES

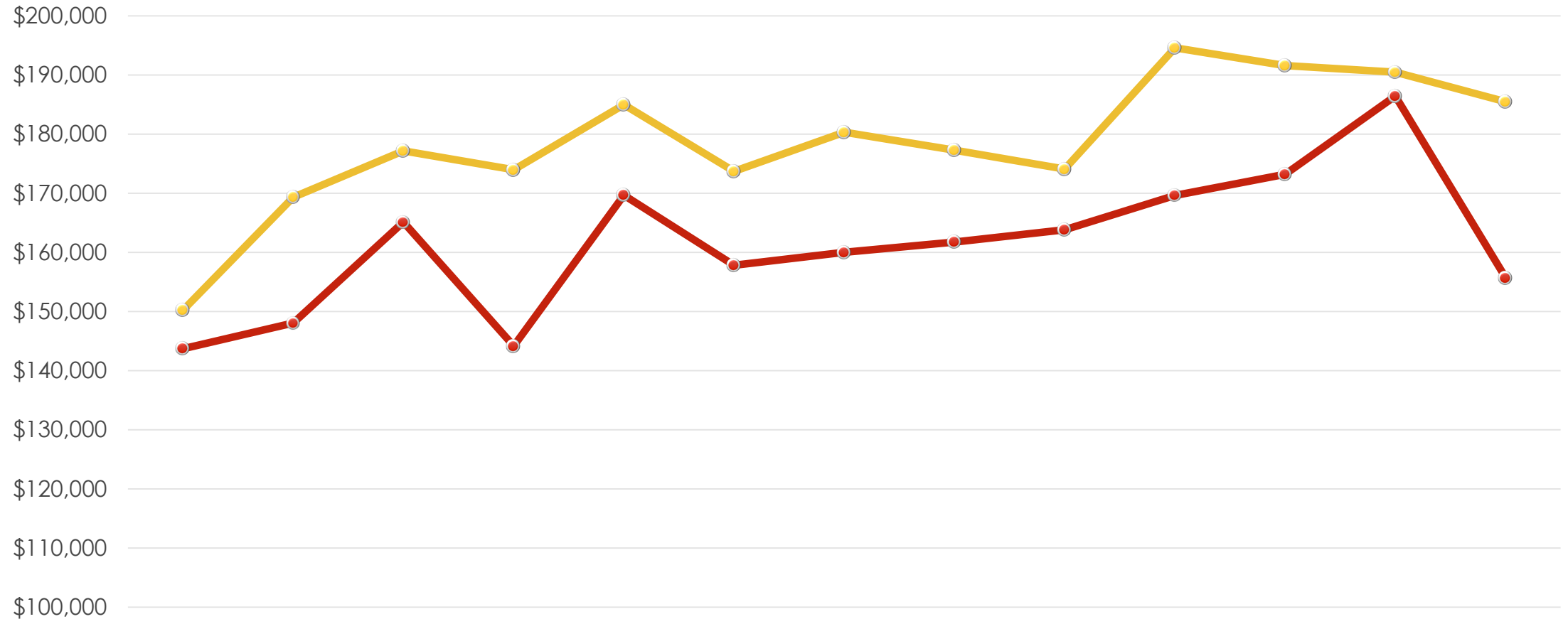
## LAST 12 MONTHS, SEPTEMBER 2018





# MEDIAN VS. AVERAGE RESIDENTIAL SALES PRICE

## SEPTEMBER 2017- SEPTEMBER 2018

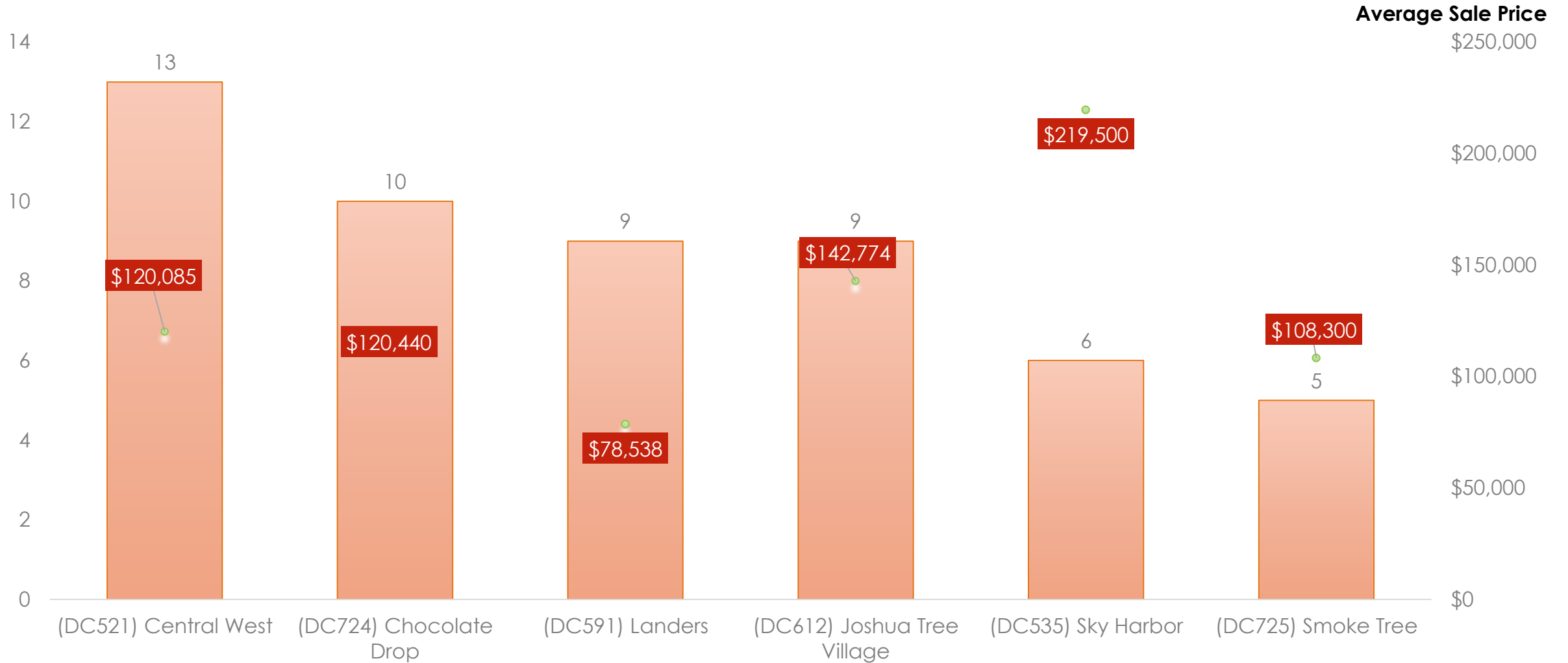


	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18
● Median Sale Price	\$143,720	\$148,037	\$165,123	\$144,154	\$169,679	\$157,825	\$160,006	\$161,755	\$163,829	\$169,643	\$173,206	\$186,412	\$155,696
● Average Sale Price	\$150,228	\$169,326	\$177,143	\$173,954	\$184,977	\$173,692	\$180,311	\$177,274	\$174,084	\$194,575	\$191,580	\$190,465	\$185,462



# RESIDENTIAL SALES BY MAP AREA

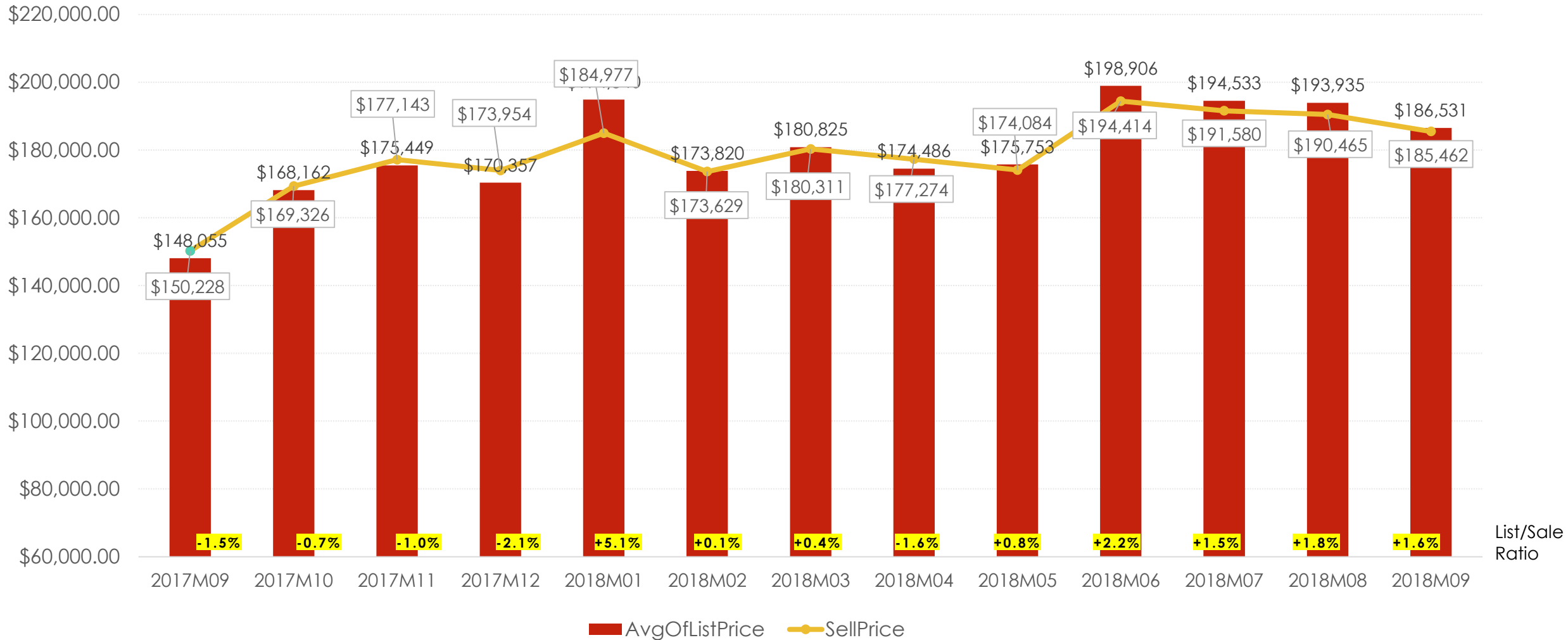
## SEPTEMBER 2018





# RESIDENTIAL AVG. LIST PRICE VS. SOLD PRICE

## SEPTEMBER 2017 – SEPTEMBER 2018

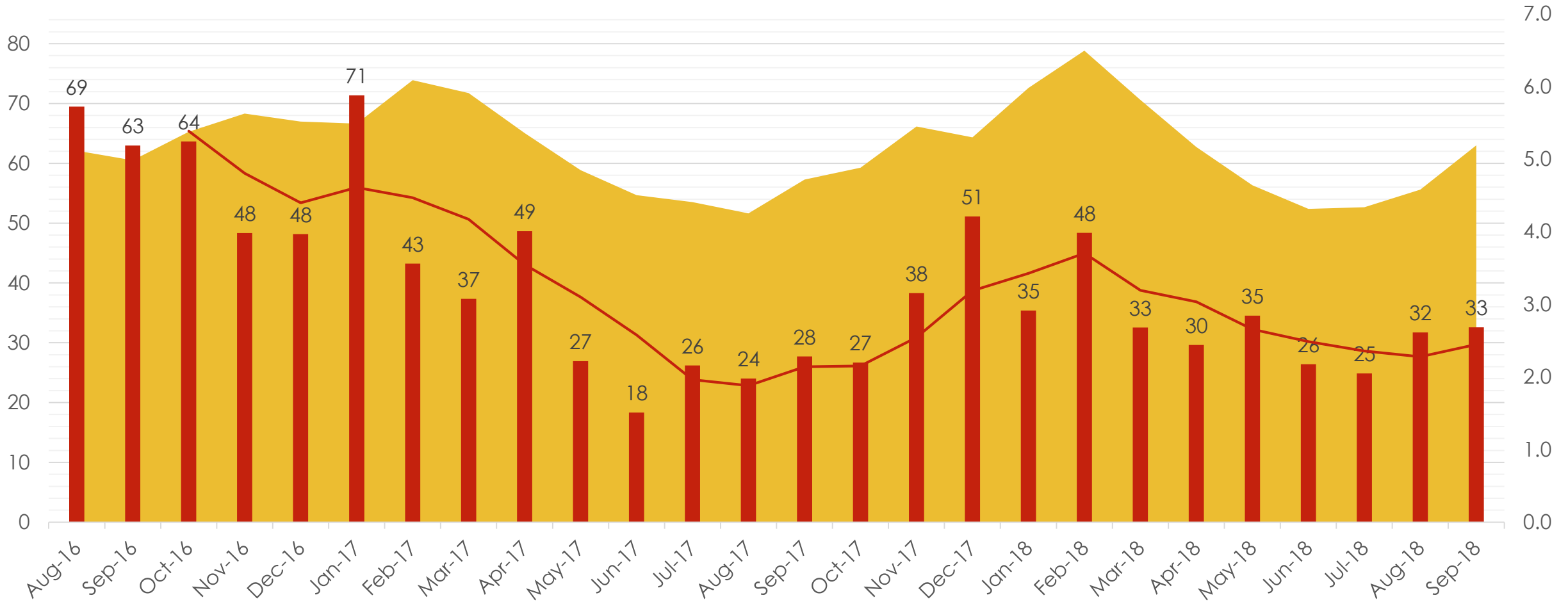




# RESIDENTIAL DAYS ON MARKET VS INVENTORY

## 2 YEAR PERIOD, 2015 TO SEPTEMBER 2018

Inventory Days to Sell 3 per. Mov. Avg. (Days to Sell)





# RESIDENTIAL LEASE LIST SOLD COUNT & SOLD PRICE SEPTEMBER 2017– SEPTEMBER 2018

